

# OUR SALES PROCESS

**Thank you for your interest in purchasing a new home from Cachet.**

We are pleased to provide you with all the details you need to purchase a new home at Binbrook by Cachet.

## HERE IS A STEP-BY-STEP GUIDE TO HELP YOU PREPARE FOR YOUR PURCHASE APPOINTMENT

### STEP 1: CHOOSING YOUR NEW HOME

The Homebuyer Information Portal has everything you need to know about our Binbrook community. Here you can review:

- Product with floor plans and elevations
- Community site plan
- Deposit schedule, incentives, and closing date
- Agreement of Purchase & Sale
- Community information
- Connect with a Mortgage Advisor for your mortgage pre-approval

### STEP 2: WHAT TO BRING TO YOUR PURCHASE APPOINTMENT

- **Home Selection:** We recommend that you select 2-3 of your preferred home designs. Upon your visit, a Cachet New Home Sales Manager will advise which lots are available
- **Identification:** Two pieces of Government issued valid photo ID for each person signing the Agreement of Purchase and Sale. IE:
  - **Drivers' Licence, Canadian Passport, Permanent Resident Card**
- **Bank Draft or Certified Cheque for 1st Deposit**
- **Post Dated Cheques for remaining deposit schedule.** Please refer to the deposit schedule included in the Homebuyer Information Portal.
  - Deposit Cheques are to be made payable to: **Cachet Developments (Binbrook) Inc.**
- **Lawyer Information**

### STEP 3: DAY OF YOUR PURCHASE APPOINTMENT

The day is finally here for you to purchase your new home. Here are some key things to remember:

- All appointments are held in person at our New Home Centre located at:  
**9255 Airport Rd West, Mount Hope, ON L0R 10W**
- Meetings with New Home Sales Managers are typically 30 minutes
- The Binbrook sales event will be held in group appointments.
- Please check in with reception upon arrival
- All sales written at Binbrook by Cachet will be firm and binding
- Registrants will not be able to purchase a new home if they have not yet closed on a previous Cachet Homes agreement

**Thank you for taking the time to review this information.**  
**We look forward to guiding you through every step of the sales process.**